

Embarking on a Legendary Journey through 50 Years OF HiMedia Laboratories

'Want to hear an inspiring story to motivate the dormant leader and businessman in you? Well, here is the story of HiMedia Laboratories, which started off as a kitchen R&D.'
History and Background:

Today, HiMedia Laboratories has a rich history that spans over 5 decades. The company's journey began with a vision to contribute significantly to the field of microbiology by providing reliable and innovative products. Over the years, HiMedia has consistently worked towards achieving this goal, earning a reputation for its commitment to quality and customer satisfaction.

HiMedia, functioning admirably without any collaborations, for the past five decades, is an excellent example of 'ATMANIRBHAR BHARAT', and promises to continue so in the future.

HiMedia is a family-run company, with three generations of highly educated and visionary Directors. The continuation of business to Gen Next has imparted a new dynamic vision plus a robust sense of stability to the company.

HiMedia Laboratories is renowned for its diverse and comprehensive product portfolio. The company manufactures and supplies a vast array of culture media, antibiotics susceptibility tools, biochemicals, and diagnostic products and vast array of services. These products cater to a broad spectrum of applications, including microbiology, cell culture, molecular biology, and diagnostics. The company's commitment to quality assurance ensures that its products meet the stringent standards required by researchers and laboratories globally.

The culture media provided by

Laboratories are crucial for the cultivation and growth of microorganisms in laboratory settings as well as at commercial scales. These media are formulated with precision to provide the necessary nutrients for the optimal growth of bacteria, fungi, and other microorganisms. The reliability & precision in the formulation of these culture media is very essential for researchers conducting experiments and diagnostic tests.

In addition to culture medias, HiMedia offers a range of other products such as antibiotics susceptibility testing tools and biochemicals. Antibiotics are widely used in microbiology to inhibit the growth of unwanted microorganisms and it dose make sense. HiMedia's antibiotics related tools are manufactured to high standards, ensuring their efficacy and consistency. HiMedia has 6 GMH-WHO approved plants across Maharashtra with its headquarters in Mumbai, USA and Germany.

Our decades of experience have worked out as an advantage in designing and manufacturing a range of laboratory aids that support a great deal in carrying out quality assessments and laboratory activities. Our products come at affordable rates without any compromise in the quality. HiMedia's user friendly interface eases the

process of placing orders a set categories of product.

Landmark achievements and Research:

Manufacturing challenging products for a Japanese company on time and fighting the coronavirus pandemic by providing COVID detection and Virus Transport Medium Kits, etc. are some of the many landmark achievements.

One of the key factors contributing to HiMedia Laboratories' success is its commitment to innovation and research. The company invests significantly in research and development to stay at the forefront of scientific advancements in Biosciences. This commitment enables HiMedia to introduce new and improved products that cater to the evolving needs of the scientific community. HiMedia ensures development and introduction of at least 20 new products per annum for our esteemed patrons.

By collaborating with researchers and staying informed about the latest developments in the life sciences, HiMedia Laboratories continues to expand its product offerings. This proactive approach not only benefits the company but also plays a crucial role in advancing scientific research globally. HiMedia believes in having a win-win partnership with Industry and academics as later contributes to the creativity and former to the technological advancement. HiMedia is well known for translating its research to commercial products.



Dr. G. M. Warke (Founder & CMD)

Global Presence:

HiMedia Laboratories has established a strong global presence, with a network of distributors and partners in various countries. This widespread distribution network ensures that researchers and laboratories worldwide have access to HiMedia's high-quality products. The company's commitment to customer satisfaction is reflected in its efforts to provide timely and efficient services to its global clientele.

HiMedia markets its products to more than 150 countries. It has greater than 325 domestic distribution partners.

Quality Assurance:

Quality assurance is a cornerstone of HiMedia Laboratories' operations. The company adheres to stringent quality control measures at every stage of the manufacturing process.

This dedication to quality is evident in the reliability and consistency of HiMedia's products. Researchers and scientists can trust the company's products for their accuracy and performance, contributing to the overall success of experiments and studies. HiMedia has won national quality awards twice in consecutive years.

Corporate Responsibility:

Apart from its business activities, HiMedia Laboratories also emphasizes corporate responsibility. This includes efforts to minimize the environmental impact of its operations, ethical business practices, and community engagements. The company recognizes its role in the broader scientific community and society, and it strives to contribute positively to both. Considering HiMedia's motto of serving humankind ahead, Dr. Warke & family started the CSR platform of HiMedia with specific focus on health and education. The aim here has been to use advanced technology as a driving force behind social progress. HiMedia has made significant contributions towards various philanthropic causes, under the CSR umbrella of the organization. HiMedia has offered its social services in the neediest segments in society such as Healthcare improvement, Education promotion, Society welfare and Assistance in disaster.

HiMedia Laboratories has played a significant role in advancing the field of



microbiology and life sciences. Its commitment to quality, innovation, and customer satisfaction has positioned it as a trusted partner for researchers and other professionals globally. As the company continues to evolve and adapt to the dynamic landscape of scientific research, it is likely to remain a key player in the life sciences industry, contributing to advancements that benefit society as a whole.

Dr. G M Warke Founder & CMD of HiMedia shares his inspirational journey with The Executives Magazine. There are 100 of unsung heroes behind the scenes and Dr. G M Warke is top in that list of Industrial Microbiologists. Laboratories often work unacknowledged, performing stringent product testing procedures and adhering to the highest International Standards. One such facility is HiMedia Laboratories. With a broad range of testing services and locations all around the country, HiMedia has become one of the leading laboratories in India.

What G M Warke has done is reshape the direction and culture of HiMedia inception. Warke is always able to rewrite HiMedia's story and change its trajectory from domestic success to the world stage. "Having a strategy is so important," he says.

The key to the laboratory industry, according to Warke, is efficiency. "We categorize ourselves as a service industry, as a biosupplier and novel services," he says. "And in all these years, what we've learned is that if you've got efficiency, you'll survive, you'll evolve and you'll grow. If you don't, you just won't. It's that simple."

R&D has played a major role in HiMedia's success. Over the years, HiMedia has developed several high-quality and cost-competitive products for global markets.

HiMedia's broad range of high-quality solutions have become vital for industries that require transparency and compliance. As that demand becomes a long-term factor, Warke believes that any investment in HiMedia must also be long-term.

Maintaining strong partnerships with suppliers is vital to the growth and success of the company, since these relationships being founded upon shared values and principles. "Every partner that works on HiMedia products in the region is virtually an arm of the company," Warke explains.

"Many of our partners have been with us for more than 30 years. And we have been working hand-in-hand to serve customers in their countries to the best of our capabilities."

HiMedia's suppliers play a crucial part in supplying such high-quality media. "We work closely with our raw-material suppliers to ensure that quality is maintained and that we get consistent supplies from them," he says.

The fact that most of these suppliers have been working with HiMedia from the beginning and have grown along with the company speaks volumes.

And then there are the employees, who perhaps constitute the most vital element of the company's success. "It's our team that has helped us take the company to where it is today," Warke says. "It's all about having the right set of people in place who work with the mindset of being owners rather than simply as employees."

Getting approval from regulatory bodies is necessary for exports to global markets, and Warke feels HiMedia has hit a sweet spot in that regard. "Ensuring we have high-quality standards is critical to the business," he says. "Fortunately, we have a very good track record with the regulators."

Warke describes his leadership style as one that promotes open and transparent communication. "I believe in empowerment as when you are growing in your career you cannot make all the decisions alone," he says. "You need to be surrounded by people who are in the right place to make some of them." Remaining connected to his customer base is also a priority. "It is critical for us that those people who are closest to the customers are given the power to make decisions," he explains.

Conclusion:

HiMedia has launched various Advanced Services in Microbiology, Molecular Biology, and Cell Biology. HiMedia has created RFID-enabled smart warehouses, smart laboratories (IOT), and smart invoicing, continuously innovating through AI and Machine Learning and has also developed AI-assisted instruments. That innovation and differentiation are key to staying successful in a competitive field. "In today's Healthcare world, there are plenty of products and several manufacturers and suppliers. But if you can create a difference through

what you produce and the quality of what you produce, you'll be creating an opportunity to stand apart," he says.

"Get the right people, develop a competitive advantage for yourself through your technology, your expertise and economies of scale, so that when you reach out to customers, they'll see the value you offer. When you are able to achieve all this, you'll have the road map for success – as a company and also as an individual."

It all feeds into his belief in inclusiveness. "As you grow in a leadership role, feedback is critical and can come from any corner of the organisation," he says. Warke shares one of the quotes he follows. He said, "If you want to walk fast, walk alone but if you want to walk far, walk together. This is what after practice. 'For more details, please scan the QR code'



We are the Digital Transformation Partner of choice for industry leaders.

Transforming the way you consume and operate IT.

Our Offerings:

-  **Hybrid Cloud Solutions**
-  **Intelligent Edge Solutions**
-  **Hybrid Workforce Solutions**
-  **Digital Signage Solutions**

IT decision makers, today, are facing unprecedented challenges to improve business outcomes, transform business models, modernize technology and enhance customer experience. Infobahn technical experts, since the last two decades, are supporting IT teams by providing robust technology solutions, that enable faster, smarter integration and stronger business performance. This has been possible with the 100+ team of professionals, top tier partnerships with leading OEMs, such as HP, HPE, Microsoft, Nutanix, Samsung, Commvault, Red Hat and support across India.

Contact: Infobahn Technical Solutions (India) Pvt. Ltd

+91-22-67243333

marketing@infobahnindia.net | www.infobahnindia.net

An Expression of Gratitude

It has been my privilege to have seen **HIMEDIA**[®], as a delicate newborn, cradled personally by Dr. G. M. Warke himself, 46 years ago, specially in the first half of the year 1977. Today, I am elated and proud to observe Himedia evolved into a mature and esteemed entity - a globally recognized Queen.

In the early days, it was routine for me to engage with Dr. G. M. Warke, either regarding printing tasks or on various other matters. Looking back, I realize that each meeting with Dr. Warke was a valuable learning experience for me.

Dr. Warke instilled in me a strong commitment to quality and punctuality. His teachings encompassed the virtues of honesty and straightforwardness in dealings, as well as the art of maintaining a balance between firmness and kindness when dealing with staff and subordinates.

He taught me not only to endure rigorous criticism but also to emerge unscathed. After subjecting me to intense scrutiny, he never failed to offer a few kind words with a reassuring smile, soothing my mind before departing from his office.

In essence, Dr. Warke empowered me to undertake and execute printing tasks for his company, with the confidence that they would meet international standards.

My initial assignment from Himedia was a packing list worth a modest Rs. 35/-. Dr. Warke expressed satisfaction with its quality, assuring me of continuous printing opportunities. He prophetically remarked, "Himedia is destined for great heights, and I want you to grow alongside us." At that time, I didn't fully grasp the significance, but now I must acknowledge Dr. Warke's visionary foresight. During Dr. Warke's 80th birthday celebration a few years ago, I had the privilege of expressing my thoughts. I concluded by predicting that "Himedia is galloping to the top of the world in the field of bacteriology and microbiology". I am happy that it is coming true.

While Dr. G. M. Warke, the CMD of the renowned Himedia Laboratories Pvt. Ltd, is currently occupied with numerous responsibilities and I have no opportunity to meet him of late. However during Diwali days, I use to visit him reminiscent of Sudama's joyful journey to Dwaraka to meet Lord Krishna.

In conclusion, I offer a heartfelt prayer:
"May the Lord grant Dr. Warke good health and a long, contented life!!!"



With best wishes,
Radhakrishnan
TOPPRINTS,
Designers & Printers
Mobile No. 9867869492



METRO ENGG. WORKS

Manufacturer Of Pharmaceutical Machinery & Plastic Disposable Item

METRO ENGG. WORKS was established in year 1990 in Byculla Mumbai locality with a setup of 250Sqft. Our Organization started making special purpose machinery for HIMEDIA LABORATORIES, with the support and encouragement from Dr. G.M. Warke & Dr. V.M. Warke & whole family now our business has expanded in 18000 Sqft. At Bhumi World Industrial Park Bhiwandi

Facilities Provided by METRO ENGG. WORKS

FACILITY A

(PLASTIC PHARMACEUTICAL
DISPOSABLE ITEMS)

- 1) Injection Molding Facility
- 2) Blow Molding Facility
- 3) Blister Forming Facility
- 4) Batch Printing Facility
- 5) Ultrasonic Sealing & Cutting Facility
- 6) Sterilisation (ETO)

FACILITY B

Autoclavable Stainless Steel Item like different type of test tube racks, petri dish racks /stand & other lab ware handling & testing items fabricated in wire & sheet form Grade S.S. 304 & S.S. 316

FACILITY C

Special Purpose Lab Instruments & machinery manufactured for Himedia Laboratories

- 1) Air Sample (Strip & Petri)
- 2) Autosteriliser (Loop)
- 3) Air Purifier
- 4) Colony Counter (Strip & Petri)
- 5) Soil Test Machine
- 6) Sensitivity Disc Cutting Machine.



Off / Works: Shade F10 Unit 13, 14, Bhumi World Industrial. Park, Pimplas Village
Mumbai Nasik Highway, NH-3, Bhiwandi 421302.
Mob 9820221573 / 8450943844 Landline:-912522672421 | E-mail: metengg@gmail.com

Shreeji Bottle Trading Company

Deals in: Glass bottles and pet for pharmaceutical industry, glass bottle and allied accessories for food industry, cosmetic and perfumry packaging, chemical industry and liquor industry.



Regd. Office:

179/5, Ashirwad Ind. Estate, Ram Mandir Road, 1st Floor, Goregaon (W), Mumbai - 400104.
 Tel: 26763693 / 40033828 / 40213693 / 49723693
 Email: shreebot@gmail.com / shreejiworks09@gmail.com / shreejibottle@yahoo.com

Shreeji Bottle Trading Company

Branch Office :

401, Silver Brook, Opp Doctor House, Ellis Bridge, Ahmedabad - 380006.
 Tel: + 79- 2644 6804 / 2646 9622 / 48983029 / 40307679
 Telefax: + 79 - 2644 6804, Email: shreejibottle74@gmail.com

Mr. Nandish Vora Mob: 09824026233

Branch Office :

Village - Sanerh (Kharauni)

P.O.- Manpura, Baddi-Nalagarh Road, Tehsil - Nalagarh, Dist - Solan, H.P. - 174 101.
 Tel: 098170 67023

Email: sushant_jan08@rediffmail.com

Mr. Sushant Mob: 093187 67023

Branch Office :

House No. 417, Tibri Near Tarun Himalaya School,
 Post: Bhel, Sector - 1, Haridwar, Uttarakhand - 246477.

Our Associate Concern :
Shreeji Bottle Works (P) Ltd., Maharashtra.
Shreeji Niharika Eximp, Maharashtra.

Since 1906



25M+ Sq.ft Lab Space Built

100+ Countries

5000+ Clients Worked With

200+ Ongoing Projects

50,000+ Projects Completed

Concept To Commissioning Design & Build Solutions



Laboratory Infrastructure Solutions

- R&D / QC / Scale-up / Kilo Laboratories
- Laboratory Interior Fit-out Solutions
- Brownfield Turnkey Solutions
- Greenfield Turnkey Solutions



Manufacturing Industrial Solutions

- APIs (HPAI / Oncology)
- Peptide APIs
- Biosimilars
- Chemicals
- Formulation
- Solvent Recovery System
- ETP System



Industry 4.0 Solutions

- Kewaunee's **LAB ASIMO™** (IoT) in a facility will enhance efficiency and data collection, by implementing sensors to monitor environmental conditions, equipment status, experiment parameters & production metrics.
- Uses a centralized platform for data aggregation & analysis, enabling real-time insights & remote monitoring.

We Design & Build Net-Zero Labs

We Build Future Ready Infrastructure

We Visualise VRREADY

We Represent Industry 4.0



We Practice Digitalization

UN SDGs Goals



Trusted partners for Net Zero Facility