



**Mr. Brij Bhushan Agarwal**  
**(Vice Chairman and Managing Director)**

# SHYAM METALICS

We've got very much a hands-on approach," he explains. "Everyone looks out for each other, respects each other, and is focused on a common goal. We don't have a lot of meetings because everyone's in tune with what everybody else is doing. We work well." We've got very much a hands-on approach," he explains. "Everyone looks out for each other, respects each other, and is focused on a common goal. We don't have a lot of meetings because everyone's in tune with what everybody else is doing. We work well." Exploration is very difficult, it's high risk and high reward," he reveals. "The biggest jump is actually discovering an economic deposit, but getting quality people is always hard." India, with its long history of mining, presents a wealth of top talent for companies looking to explore. "India is really world-class in terms of being able to efficiently complete an exploration," he says. We've been very successful, especially in the last couple of years," he says. "Anyone who knows anything about exploration

Knows success doesn't happen overnight. Persistence is the key." there is simply no substitute for hard work, focus, and dedication in the world of business, particularly when so many businesses fail. "For those who are interested in short work hours, not working weekends and public holidays, and 'work-life balance', starting a business may not be for them," he advises. I would add in addition to dedication, focus, and work ethic, continuously speaking out against the increase in size of governments and their tape and tax burdens, making it so much harder for businesses to be successful, he says It's our commitment – our duty of care – to ensure that anybody who works in the mines goes back home safely without any issues," he points out. On top of that, he has expanded the definition of health within the company from beyond just physical health to mental health. We have set up the supply chain already for the movement of raw materials to plants and finished products to the port or the depots, before finally reaching our customers." The final area of focus for him over the next year is building cutting-edge technology so that Shyam Metalics is fit for the future.

Another key strength is Shyam Metallic & commitment to its customers. “If we agree on something, whatever happens to the price or whatever happens to the externalities, we stand up and deal with it,” He says. “We never renegotiate. We never close the contract because the prices have gone up or some difficulties have come in freight. Whatever happens, we deliver on our promise.” It’s clear that sustainability is one of the company’s priorities as it looks towards the future. “With a production process based on scrap recycling and mostly powered by renewable energy, Sonasid’s steel is some of the greenest in the world,” he says

With no shortage of new challenges to face in the near future, he reflects on the qualities he believes are essential in both business and life: courage, integrity and perseverance. “When you are armed with them, you can overcome any difficulty,” he says. “As Shyam, we want to be known for these three qualities. It’s how we will be able to better serve our clients, suppliers and all the people who are involved with us

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# A SMALL COMMENTARY BY Megatherm Induction Ltd

**Our long association with Shyam Metalics has been built on trust, mutual respect and a commitment to excellence. Over the years, we have worked together to deliver optimal solutions that have helped our client achieve their business objectives.**

**We have developed a deep understanding of their needs and requirements, which has allowed us to provide solutions that meet their specific needs. Our client has also become an integral part of our business, providing valuable feedback and insights that have helped us refine our offerings and improve our services.**

**We value our long-standing relationship with Shyam Metalics and look forward to continuing to work together to achieve mutual success.**